THE UNIVERSITY OF TENNESSEE
COLLEGE OF SOCIAL WORK

SW 539 - Leadership Skills and Knowledge for Advanced Social Work Practice
Section 502
2 credit hours
Summer Session 2, 2016

Instructor: Annie Stricklin, MSSW
Phone: n/a
Class Time: Tuesday, 3:30-7:30
Email: annie.farris@gmail.com
Office Hours: By Appointment Only

Code of Conduct
It is the student’s responsibility to have read the College of Social Work Ethical
Academic and Professional Conduct Code that is in the College of Social Work MSSW
Handbook (www.csw.utk.edu). Students are also expected to sign and adhere to the

The Honor Statement
An essential feature of The University of Tennessee is a commitment to maintaining
an atmosphere of intellectual integrity and academic honesty. As a student of the
University, I pledge that I will neither knowingly give nor receive any inappropriate
assistance in academic work, thus affirming my own personal commitment to honor
and integrity. (Hilltopics).

University Civility Statement
Civility is genuine respect and regard for others: politeness, consideration, tact,
good manners, graciousness, cordiality, affability, amiability and courteousness.
Civility enhances academic freedom and integrity, and is a prerequisite to the free
exchange of ideas and knowledge in the learning community. Our community
consists of students, faculty, staff, alumni, and campus visitors. Community
members affect each other's well-being and have a shared interest in creating and
sustaining an environment where all community members and their points of view
are valued and respected. Affirming the value of each member of the university
community, the campus asks that all its members adhere to the principles of civility
and community adopted by the campus: http://civility.utk.edu/

Disability
If you need course adaptations or accommodations because of a documented
disability or if you have emergency information to share, please contact The
University of Tennessee Office of Disability Services at 100 Dunford Hall (865) 974-
6087. This will ensure that you are properly registered for services.
**Dimensions of Diversity**
The College of Social Work and the University of Tennessee welcome and honor all people. In accordance with the U.S. National Association of Social Workers (NASW) and the U.S. Council on Social Work Education (CSWE 2015 Educational Policy Statement), “the dimensions of diversity are understood as the intersectionality of multiple factors including” age, class, color, culture, mental or physical disability and ability, ethnicity, gender, gender expression, gender identity, immigration status, marital status, national origin, political ideology, race, regionality, religion and spirituality, sex, sexual orientation, and tribal sovereign status. The College values intellectual curiosity, pursuit of knowledge, and academic freedom and integrity. “A person’s diverse life experiences may include oppression, poverty, marginalization, and alienation as well as privilege, power, and acclaim” (CSWE 2015 Educational Policy Statement). The College of Social Work promotes social justice and social change, and strives to end discrimination, oppression, poverty, and other forms of social injustice.

**Course Description**
This is a required foundation curriculum course. Organizational management knowledge, leadership skills required in development and management of structure, resources, and cultures of human services delivery systems. Administration financial knowledge and skills in budgeting, resource allocation, marketing, and expenditure control. Issues regarding organizational management change in organizations, communities, and national global contexts.

**Course Rationale**
This foundation course prepares students for assuming leadership roles in human service and social change delivery systems. Social work managers, coordinators, supervisors, and community practitioners need a working knowledge of contemporary management practices and leadership skills. It is critical that leaders in the human services develop an effective style of leadership and acquire the competence and skills necessary to assist in the management of human services and social change organizations.

**Course Competencies**
By the completion of this course, the students are expected to be able to demonstrate:

1. Articulate principles of organization, administration, and strategic planning and community change tactics that promote social, economic, and environmental justice, combat discrimination and oppression, and increase access to resources. 8.1, 3.1(Content: Social problem identification and problem-solving strategies; Definition and types of planning; Strategic planning and management; Program design and development; Developing action
plans. Meeting strategies; Community assessment protocols; Community interface strategies).

2. Identify sound management practices related to personnel, resource allocation, information technology, community and organizational assessment, and decision-making that are based on scientific analysis, synthesis of empirical data, evaluation outcomes, and other information. 7.1 (Content: Definitions and functions of management; Management as an evidence-based process; Comparisons of private, non-profit human service organizations and private businesses; Strategies for organizing work activities in organizations; Controlling and influencing staff behavior).

3. Describe techniques of team-building, collaboration, coordination in organizational and community practice settings, understanding of influences and implications of culture, geography, community, gender, religion, politics, ideology, and other identities and orientations on different worldviews. 6.1, 2.2 (Content: Team building; Development of coalitions; Conflict resolution; Task group processes and dynamics; Social work in multicultural organizations and communities; Women and other underrepresented groups in management; Leadership collaboration in diverse communities).

4. Demonstrate skills in financial management, resource procurement, expenditure analysis, program design, and marketing for diverse, multi-level client systems, based on practice experience, theory, and research applied using critical thinking skills. 4.1, 4.2, 4.3 (Content: Managing agency budgets and finances; Funding and resources procurement (grant-writing); The imperative of funding source diversification).

5. Identify theoretical principles of leadership and management, and interdisciplin ary teams and define issues, collect data and develop interventions, taking into account different cultural identities and belief systems. 4.1 (Content: Management theories and their historical origins; Concepts of leadership, organizations, and management; Multi-culturalism and diversity issues in management and program administration; Knowledge and theories of cultures and people of color; Deficit and non-deficit theories/perspectives and implications for macro-practice; Networking; boundary spanning; futuring; task group process and coalition leadership; conflict management; program development; multidisciplinary teamwork).

6. Articulate core values and ethical standards of the social work profession within diverse management, organizational, and community practice settings by applying the standards of the NASW
Code of Ethics, relevant laws and regulations, and additional codes of ethics as appropriate to context. 1.1, 1.4 (Content: NASW and NABSW Code of Ethics; Ethics and values in management and administration; Case studies on ethical dilemmas in leadership; Ethical guidelines for social work managers in organizational settings; The political arena and other environmental influences in leadership).

7. Assess cultural diversity in organizations and communities, its impact on management, macro-level interventions and resources, and program development. 2.1, 2.2 (Content: Creating and maintaining staff diversity in organizational settings; socio-demographic characteristics, customs and traditions of major ethnic groups in the U.S. and abroad; Equal employment opportunity laws and affirmative action; The Americans with Disabilities Act; Ethnic-sensitive social work practice).

8. Analyze the organizational, political, economic and cultural factors that influence stability and change applying self-awareness and self-regulation to manage the influence of personal biases and values. 2.3, 9.3 (Content-Effects of age, race, ethnicity, social and economic class, culture, religion, spirituality, and sexual orientation on service delivery and formulation of ethically sound, empirical, best practice intervention strategies; core components of organizational dynamics and analysis (e.g., culture, structure, power, informal and formal communication, employee relationships and functioning, workplace discrimination, bullying and harassment, assertiveness); assessment and intervention strategies with regard to challenging decision-makers in organizations, communities, and society to be responsive to diverse client needs and assets).

**Grading Scale**

<table>
<thead>
<tr>
<th>Grade</th>
<th>Point range</th>
<th>Standard</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>A</strong></td>
<td>95-100</td>
<td>Outstanding/Superior: Exceptional performance. Consistently exceeds expectations.</td>
</tr>
<tr>
<td><strong>B+</strong></td>
<td>90-94</td>
<td>Very Good: Student consistently meets and occasionally exceeds normal expectations for the course.</td>
</tr>
</tbody>
</table>
Course Requirements and Expectations

Require Textbooks


Assigned Reading and Use of Class Time

Students are expected to complete all readings assigned by the instructor **before attending class**; participate in all activities in class; and demonstrate respect for all beliefs and experiences of others in all course activities and interactions with fellow classmates. Students are also encouraged as they read to bring their reactions and questions to class for discussion. The format for activities will include exercises related to the course readings and discussions.

*Also, UT CSW acknowledges students’ right to privacy. Therefore, when dealing with personal information either in class or in an assignment, share only to the level at which you are comfortable.*

Regular attendance is essential. Students are expected to be on time, attend all class sessions, and stay until the completion of the class.
## Grade Distribution:

<table>
<thead>
<tr>
<th>Assignment</th>
<th>Value</th>
<th>Related Course Competencies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workshops</td>
<td>20%</td>
<td>1-8</td>
</tr>
<tr>
<td>Quizzes</td>
<td>20%</td>
<td>1-8</td>
</tr>
<tr>
<td>Leadership Self-Assessment</td>
<td>20%</td>
<td>5,8</td>
</tr>
<tr>
<td>S.W.O.T. Analysis and Presentation (Group Project)</td>
<td>40%</td>
<td>1-5, 8</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
<td></td>
</tr>
</tbody>
</table>

### General Expectations on Graded Assignments

Graduate level work includes an ability to synthesize one’s experience and knowledge into an explanation that illuminates theory and an understanding of the course material. The writing of papers is expected to be organized, succinct in conceptualization and syntax, and grammatically correct. Even if you use a word processing program with spell check, proofread your work. Your final paper is expected to be well-written and error-free.

The usage of the **Publication Manual of the American Psychological Association (APA)(6th ed.)** format including the use of headings/subheadings, reference list, and title page is expected to be used as a guide for writing and citing sources. The APA format will be rigidly evaluated for accuracy, and proper APA style will carry significant weight in the final LA/A term paper grade. Grading criteria for term papers will include, but not be limited to:

- Adherence to assignment specifications;
- Quality and clarity of writing and organization;
- Comprehensiveness;
- Level of analysis and understanding of course content applied;
- The extent to which course concepts, discussion and readings are reflected in the writing;
- Submission of assignments on the dates specified within the guidelines provided; and
- Extent of adherence to APA writing rules.
*Students who have writing issues or want to improve their writing should consult the University of Tennessee writing center and/or other writing resources.

Notes regarding grading:

- Both written assignments are expected to be submitted on their specific due date. Any assignment NOT submitted on the specified due date is subject to a penalty of two (2) points per day until the assignment is turned in. Any assignment that is more than 7 days overdue will not be accepted.

- No credit will be given if you miss a workshop. Summer classes are short so please plan on being here. Should you miss a workshop, a zero will be averaged in with your other workshop grades.

- Quizzes will be open all semester and may be taken at any time up until the last day of class.

- Group Work Policy- Be aware, if one group member is not pulling their own weight, not showing up on time or at all for meetings, being difficult to deal with, or simply refusing to do work, then this member will receive an automatic zero for the project. This is a professional program in which my goal is to prepare students to lead an organization. If students are not acting professionally then it brings the whole group down and this simply will not be tolerated here or in the workforce.

Details of Graded Assignments

Workshops- Each week this class will have leadership building activities that correspond with the readings and or lectures. After each activity students will complete a one page critical thinking worksheet, which will address core materials that parallel leadership.

Quizzes- The format for quizzes will include questions covering the content of the week’s reading and lecture notes. Quizzes will be open all semester and may be taken at any time up until the last day of class. Quizzes shall cover principles of organization, administration, and strategic planning and community change tactics that promote social and economic justice, combat discrimination and oppression, and increase access to resources.

Leadership Self-Assessment (DUE WEEK 2) - The purpose of this assignment is to help you develop an insight into your style of leadership and your inherent strengths as a leader. A central part of this paper should be candid, open examination of how you function as a leader within organizations in which you have participated.
Please note: you do not have to be in a managerial or leadership position to be a leader. You should write in the first person. Paper will be graded based on the outline below.

● Strengths Based Leadership Assessment
  Goal: To identify and analyze the results of your strengths based leadership assessment and how you can leverage these strengths across practice settings.
  1. What are your top 5 leadership strengths and in which domains do they fall (executing, influencing, relationship building, or strategic thinking)?
  2. Do you agree or disagree with the results of the assessment? Why or why not?
  3. How have you demonstrated each of these strengths in past or current personal, professional, or educational settings?
     i. Based on the results of your assessment, identify at least one recommended action per strength that you can employ in a current personal, professional, or educational setting that you have not previously tried or implemented, and provide an explanation for why/how this action step will be helpful in your chosen situation.

● Predominant Leadership Style
  Goal: To begin to understand the leadership style most comfortable to the student and analyze methods to broaden the leadership repertoire.
  1. What is your predominant leadership Style (directive, participative or delegative)?
  2. What are the clear benefits to your using this style?
  3. Are there negative side effects to your using this style?
  4. Explain how you have successfully used this style using specific examples.
  5. Explain a time when this style (or another style) did not work for the situation in which you used it. Is there another style that would have worked better?

● Managerial Limitations or “Growing Edge” (Be honest, everyone has them)
  Goal: To understand leadership and character traits that may be problematic.
  1. Of the possible managerial limitations or flaws discussed in the reading and class, which do you see yourself manifesting in leadership behavior?
  2. How have these limitations influenced your ability to be an effective leader?
  3. Are there times when these limitations are useful and necessary? If so, why? If not, why not?
4. Briefly discuss how you intend to address these limitations in an effort to become a better leader, including how can you leverage your identified leadership strengths to address these limitations.

- Leadership Competencies

  Goal: To understand individual strengths as leadership competencies.
  1. Of the leadership qualities discussed in the reading material and in class, which do you exhibit?
  2. Is it within your capacity to strive for others? If so, how will you strive to develop these capacities? If not, what is it that is unattainable for you and how are you going to compensate?

Grading Note- The grading rubric and an example Leadership Self-Assessment for this assignment can be found on Blackboard. Your paper should be no more than 6 pages (typewritten, double-spaced, Times New Roman, 12-point font). Your paper will be graded on quality of writing, following of APA guidelines and grading outline, and integration of the professional literature. Be sure to proofread and edit your writing. Papers over 6 pages will receive a 3 point per page deduction. As a leader it is important to be succinct and follow directions.

SWOT Analysis Paper and Presentation Group Project (DUE WEEK 5) - A key component of social service leadership is to understand the program in which you work and to identify and develop those aspects of the program, which are in need of development. Students will conduct an analysis of the Strengths, Weaknesses, Opportunities and Threats (SWOT) present for a Tennessee not-for-profit organization within the current economic and political landscape. A SWOT is a key component in implementing solid strategic planning.

Students are STRONGLY encouraged to obtain necessary information via web based resources, in-person or telephone interviews, organizational material, etc.

Students will conduct this analysis in groups of four or five. Students will self-select into groups for this project during week one.

One student will be elected or volunteer to serve as the leader of the group. It is expected that over the course of the semester students will experience issues that are commonly experienced in work teams. The team’s’ ability to manage these issues with professionalism and fairness will be evaluated as a part of this assignment.

As a group, students will conduct a SWOT analysis based on instructions provided by Brody and through the lecture. Each of the following organizational characteristics must be included in the analysis. (Students may present information in a table or narrative format in the paper.)
  1. Social, political, economic, and technological trends
  2. Stakeholder expectations
3. Status of the agency’s strategic plan
4. Status of client relations
5. Program design and service delivery
6. Management Information Systems
7. Budgeting and financial management
8. Staffing & human resources
9. Leadership
10. Organization culture and change
11. Program Evaluation
12. Quality of working life (e.g. employee relationships and functioning)
13. Manner in which workplace problems are addressed (e.g. discrimination, bullying, and harassment)

For each area, students will comment on key strengths and weaknesses in each section. Note any prior or current efforts to address issues. Use examples to illustrate particularly strong or weak areas.

Considerations for the Paper Portion:
- An introductory portion of this assignment should describe the organization including the organization’s mission, vision, goals, number of employees, annual budget, and primary revenue sources.
- A concluding paragraph should summarize the most pressing issues facing the organization and the strengths present in the organization to see it through current and upcoming challenges.
- The total length of the paper should not exceed 15 pages (typewritten, double-spaced, Times New Roman, 12-point font). Your paper will be graded on quality of writing, following of APA guidelines and grading outline, and integration of the professional literature. Be sure to proofread and edit your writing.

Considerations for the Presentation Portion: Students will present their SWOT in a dynamic presentation (PowerPoint, Prezi) to the class.
- Presentations should be between 15-20 minutes long.
- Students should be prepared to present in business attire and show enthusiasm.
- DOs: Interactive, short bullet points, visually engaging examples, overview of the paper, highlights that stood out
- DON'Ts: reading slides, whole sentences or paragraphs, lack of visuals, not being prepared with what you are going to present, presenting the entire paper
- In short, is this a presentation you would want to sit through?
- Points will be deducted for presentations that are not innovative and lack luster.
- Before the presentation, students will:
  1) Turn in a copy of their presentation to the instructor, with 3 slides per page.
2) Turn in the paper portion.
3) Submit typed Group Evaluation in Blackboard by the time class starts.

**Group Evaluation**- (Each group member will submit a separate evaluation in Blackboard.)
   1. Who was the leader of the group and what leadership style did they possess?
   2. What strengths did this group possess and how specifically did you see each of these strengths demonstrated?
   3. What weaknesses or limitations did this group possess and how specifically did you see these weaknesses demonstrated?
   4. How could this group harness its strengths in order to work on the weaknesses/limitations to improve in the future?

**Note**- The grading rubric and an example for this assignment can be found on Blackboard.

---

**Course Outline**

**Week 1- Leadership of Self** - Investing in your strengths; leadership styles; time management; identifying and working with your limitations; leadership at all levels; ethical dilemmas in self-managing and the NASW code of ethics.

- Introductions, review syllabus, assignments, and Blackboard site
- Reading:
  - Strengths Based Leadership- complete assessment (code comes with purchase of new book) and read entire book prior to the first class.
  - Brody- Chapters 1, 8, 17, 18
- Workshop 1 and Complete Worksheet
- Time for SWOT Group Work

**Week 2- Leadership of Others and Managing Teams** - Maximizing your team; why people follow; building influence and motivating people; managing and supervising staff; communication and conflict; assessing and evaluating highly effective teams; strategies for collaboration and coalition building.

- Reading: Brody- Chapters 4-6, 9-11
- **Leadership Self Assessment DUE TODAY**
- Workshop 2 and Complete Worksheet
- Time for SWOT Group Work

**Week 3- Leadership within Organizations and Communities** – Humanizing the organization; organizational politics; strategic planning; designing and developing programs; action plans and problem solving; ethical dilemmas in management, diversity and cultural competence; evidence-based management and organizational change; working with a board of trustees.

- Reading: Brody- Chapters 2, 3, 12, 19
• Workshop 3 and Complete Worksheet
• Time for SWOT Group Work

Week 4 Organizational Sustainability – Agency finances; strategic resource development; preparing effective proposals and seeking funding.
  • Reading: Brody- Chapters 13-16
  • Workshop 4 and Complete Worksheet
  • Time for SWOT Group Work

Week 5- SWOT Analysis Paper and Presentations DUE TODAY.
  • No readings this week
  • Class debrief
  • Final workshop if time permits
  • Don't forget all quizzes close today!